# vieworks

# Engage your clients using video perks and grow your revenues





# Why Sales Reps use Vieworks

Vieworks helps turn long form video content into a powerful sales enablement tool connecting to buyers to build awareness, education, lead generation, and sales.

Tapping into the growing trend of value exchange marketing, the Vieworks platform enables Companies to set up perks and reward customers and potential buyers for their attention.

# Join Many Sales Reps Growing with Vieworks



Increase video engagement rates

Uplift in video engagement, purchase intent and conversions



Measurable results, maximise leads

Capture opt-in user data directly from the video player



Cut through the clutter

Gifting rewards build meaningful connections for your brand

# Why is opt-in value exchange the solution?

68%

#### consumers want video

Customers want to learn about new products through a short video Hubspot 70%

# want to be rewarded

Consumers prefer watching videos that offer a reward

Kleiner Perkins

49%

#### increased revenues

Companies using video marketing generate more sales compared to those who do not

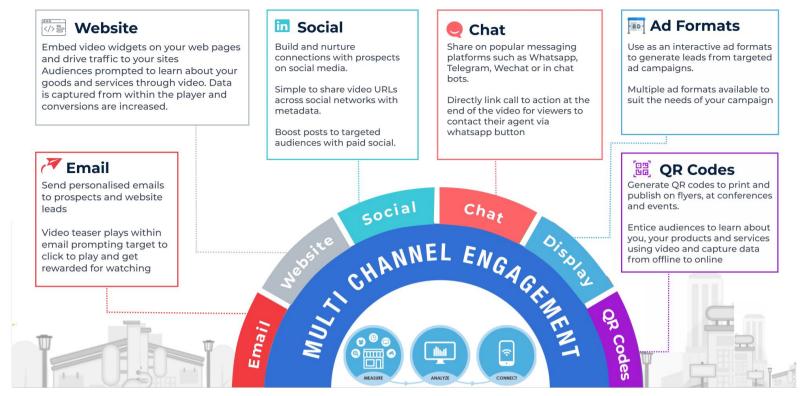
Aberdeen Group



# Treat your buyers to dinner for watching your pitch

- ★ Company buys Deliveroo vouchers to reward customers for watching
- ★ This increases engagement and gets the buyer to watch your video and learn.
- ★ Company sees when and who watches.
- ★ Company can quiz buyer on their attention
- ★ Buyers are much more likely to engage after receiving the perk.

# **Reach Your Customers Where They Are Using Video**



Click here to see the demo

My clients are hard to reach at the best of time. During remote working it was hard to generate meetings. Vieworks was easy to set up and my videos were seen by all my customers. They were very happy with the perk and dinner and this made it easier to set up follow up calls and close sales. Alex Oakden, Associate Director, Denstu Aegis Network



# Simple to set up. Measurable Results Integrated and automated

### **Video Analytics:**

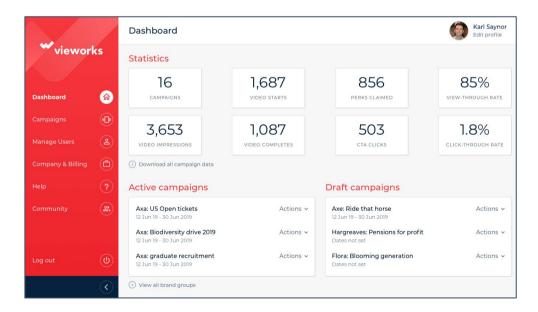
- Initial Impressions
- Video Starts
- Video Completes
- Perks claimed
- CTR & VTR
- Third Party Pixels

#### **User data reports:**

- First last name
- Email
- Country
- 3 optional fields
- CRM labels
- Scheduled reports

#### **Data Integrations**

Automatically connect user data to over 2000 marketing and CRM platforms using Zapier



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Schedule a demo by contacting

SALES@VIEWORKS.IO
Visit: Vieworks.io/application